

Dental Health Centers & Associates

3700 Donnell Drive

Suite 215

Forestville, MD 20747-3901

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April 18, 2013

Ms. Alicia Cochran, Account Manager
Mr. Ryk Tierney, CEBS
Board of Trustees Union Local No. 730
911 Ridgebrook Road
Sparks, MD 21152-9459

Dear Ms. Cochran, Mr. Tierney and Board of Trustees:

Enclosed is a copy of the Summary of 2012 Annual Report and the Summary of Cost of Care (including the Forestville Dental Center).

The Summary of 2012 Annual Report indicates the value of the dentistry received based on U.C.R. value. As noted, for every \$1.00 in premium, members are receiving \$1.97 of dental services.

The summary of 2012 Cost of Care report indicates that our overall profit for 2012 was 5.29%, and the accompanying small spreadsheet simply summarizes this information and compares it to the 2011 numbers.

The enclosed large spreadsheets show the number of members and dependents receiving each procedure, along with the dental values of each procedure. There is a breakdown of the total number of each procedure done per month for the entire year. There are separate spreadsheets for the Class E members (with endo), and the Class C members (without endo).

It is our pleasure to be of service to the Local 730 members and dependents, and we will be glad to answer any questions or concerns you may have at any time.

Sincerely yours,

Robert P. Cohen, D.M.D.

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ROBERT P. COHEN, D.M.D.

Director

Summary of 2012 Annual Report Local 730

Dental Health Centers is pleased to present the Annual Utilization Report for the 2012 year to the trustees of Local 730.

Each line of the report itemizes each covered procedure, provides the usual, customary and reasonable (U.C.R.*) dental value for each procedure, and gives the number of members and dependents who received each procedure during the year. The value of each service for members and dependents is also totaled on each line along with a month by month breakdown for each procedure done on members and dependents.

Following is an analysis of the utilization report (based on an average of 604 members, with Class E members receiving root canal coverage):

	<i>Total</i>	<i>Class E (with endo) (542)</i>	<i>Class C (without endo) (62)</i>
Total yearly premium paid for dental coverage	\$209,883.28	\$190,450.00	\$19,433.28
Amount of dentistry produced at average U.C.R. fees in 2011	412,660.00	377,533.00	35,127.00
Total premium paid per member/month (average)	28.97	29.30	26.12
Amount of dentistry received at U.C.R. fees per member/month	56.97	58.08	47.21

We are most pleased to report that for every \$.51 in premium, the members are receiving \$1.00 worth of dental services, and for each \$1.00 in premium paid, the members are receiving \$1.97 of dental services based on U.C.R. values.

*U.C.R. fees used for this report are average fees taken from the National Dental Advisory Service publication (2011 edition), from the 2011 annual fee survey contained in Dental Economics magazine, and from the 2011 fee survey in Dental Practice Report.

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Director

SUMMARY OF 2012 COST OF CARE

TOTAL

**ASSOC. DENTISTS
INCLUDING FORESTVILLE**

**PREMIUMS
PAID**

\$209,883.28

COST OF CARE

\$198,780.47

EXCESS

\$11,102.81

EXCESS %

5.29%

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PROCED NUMBER	PROCEDURE DESCRIPTION	DENTAL VALUE	NUMBER OF PROCEDURES			TOTAL DENTAL VALUE OF			PROCEED																									
			MEMBER	DEP.	TOTAL	MEMBER	DEP.	TOTAL	NUMBER	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC													
0150	RECAL EXAM	45.00	231	285	496	10,395.00	11,924.50	22,320.00	0120	30	34	15	31	31	32	16	13	19	14	15	21	22	15	18	28	14	36	18	13	16	17	17	13	
0140	EMERGENCY EXAM	80.00	49	54	103	3,820.00	4,320.00	8,240.00	0140	7	7	5	6	5	7	2	2	8	6	4				3	1	3	5	4	4	3	1	4		
0160	INITIAL EXAM	60.00	62	65	127	4,860.00	5,595.00	10,455.00	0160	6	11	10	6	7	9	7	7	4	3	7	4	5	6	1	11	3	2	5	3	2	4	3	1	4
0210	FULL MOUTH X-RAY INCLUDING BITEWING	135.00	19	6	25	2,565.00	810.00	3,375.00	0210	2		4	2	2	2	4	7	1	4	3	7											4	4	
0220	INDIVIDUAL X-RAY (INITIAL)	31.00	107	109	216	3,317.00	3,379.50	6,696.00	0220	13	11	8	9	15	10	6	10	14	6	16	8	7	7	11	5	6	8	4	11	11	6	9		
0230	INDIVIDUAL X-RAY (IF NOT TAKEN)	30.00	46	51	101	1,440.00	1,580.00	3,020.00	0230	2	5	5	2	8	9	5	6	7	2	3	6	3				7	4	6	4	1	7	1	1	
0240	OCCUSAL X-RAY	33.00	0	5	5	0.00	185.50	185.50	0240																									
0272	BITEWINGS - 2 SETS PER YEAR MAXIMUM	45.00	34	84	118	1,530.00	3,760.00	5,290.00	0272	3	10	5	9	3	12	3	3	4	3	2	9	3	2	4	11	3	13		2	2	5	2	3	
0274	BITEWINGS	68.00	110	112	222	7,480.00	7,616.00	15,096.00	0274	11	16	6	14	16	13	7	11	5	7	10	9	11	3	9	13	6	12	12	4	9	6	6	2	
0330	PANORAMIC (INSTEAD OF FULL MOUTH)	113.00	44	48	92	4,972.00	5,424.00	10,396.00	0330	6	12	3	2	8	5	2	5	5	4	5	2	5	1	2	8	2	4	3	4	3	2	1	1	
1110	ADULT PROPHYLAXIS	89.00	275	236	514	24,742.00	21,004.00	45,746.00	1110	32	33	24	29	39	29	24	14	23	14	21	20	24	17	20	21	15	27	19	11	16	11	21	10	
1120	CHILD'S PROPHYLAXIS - UNDER 14	71.00	0	93	93	0.00	6,603.00	6,603.00	1120		10		6		11		5		3		6					13		14		4		9		6
1230	FLUORIDE TREATMENT - ONCE PER YEAR, UNDER 14	38.00	0	69	69	0.00	2,622.00	2,622.00	1230		10		6		13				2		1					10		11		4		5		5
1351	SEALANTS PER QUADRANT - UNDER 14	65.00	0	16	16	0.00	1,040.00	1,040.00	1351		4				4		5																	
2110	ONE SURFACE - DECIDUOUS	100.00	0	0	0	0.00	0.00	0.00	2110																									
2120	TWO SURFACE - DECIDUOUS	130.00	0	0	0	0.00	0.00	0.00	2120																									
2130	THREE OR MORE SURFACES - DECIDUOUS	160.00	0	0	0	0.00	0.00	0.00	2130																									
2140	ONE SURFACE - PERMANENT	130.00	6	7	13	780.00	910.00	1,690.00	2140	2	1	3	1		2		2		1															
2150	TWO SURFACE - PERMANENT	155.00	11	11	22	1,705.00	1,705.00	3,410.00	2150		1	6	3	2	1		2		1		3	1	2											
2160	THREE SURFACE - PERMANENT	200.00	8	7	15	1,600.00	1,460.00	3,060.00	2160	1		1																						
2161	FOUR OR MORE SURFACES - PERMANENT	240.00	1	1	2	240.00	240.00	480.00	2161																									
2180	PM RETENTION (EACH - 3 PER TOOTH MAX)	35.00	0	0	0	0.00	0.00	0.00	2180																									
2310	COMPOSITE RESIN - ONE SURFACE	165.00	17	6	23	2,835.00	930.00	3,865.00	2310	2	1	2	1	4		1			1		4		1	2										
2311	COMPOSITE RESIN - TWO SURFACES	185.00	15	2	17	2,775.00	370.00	3,145.00	2311	1		1	1	4				3		2														
2312	COMPOSITE RESIN - THREE SURFACES	201.00	6	6	12	1,206.00	1,206.00	2,412.00	2312		1	1	1	1				1																
2313	COMPOSITE RESIN (FOUR OR MORE SURFACES)	265.00	7	2	9	1,855.00	530.00	2,385.00	2313	2	3					1																		
2315	RESIN - ONE SURFACE POSTERIOR	94.00	6	0	6	0.00	0.00	0.00	2315																									
2316	RESIN - TWO SURFACE POSTERIOR	130.00	0	0	0	0.00	0.00	0.00	2316																									
2317	RESIN - THREE OR MORE SURFACES	160.00	0	0	0	0.00	0.00	0.00	2317																									
2319	RESIN - ONE SURFACE POSTERIOR	160.00	29	84	113	4,460.00	13,445.00	16,905.00	2319	5	5	1	14	1	21	1	4	5	4	11	5	2	5	1	1		6		5	1	11	1	3	
2322	RESIN - TWO SURFACE POSTERIOR	190.00	56	63	119	11,820.00	12,411.00	23,433.00	2322	3	10	2	6	6	8	6	16	6	4	9	2	6	4		4		1	5	2	7	2	3	5	
2330	RESIN - THREE SURFACE POSTERIOR	245.00	25	21	46	6,095.00	5,082.50	11,172.50	2330	4	3		2	5		4	5	3	3		2	2			2		1	1	1	3	2	1	2	
2334	RESIN - FOUR OR MORE SURFACE POSTERIOR	282.00	11	4	15	3,102.00	1,128.00	4,230.00	2334	1		1		1				1	3		2		1			2								
2350	DECENTRAL CROWN	125.00	7	4	11	840.00	460.00	1,300.00	2350			2	1					1																
2370	PREFAB STAINLESS STEEL CROWN	260.00	0	0	0	0.00	0.00	0.00	2370																									
2372	PREFAB RESIN CROWN	260.00	1	0	1	0.00	0.00	0.00	2372																									
2380	SEMI-PERMANENT FILING	180.00	1	3	4	100.00	300.00	400.00	2380	1																								
2390	CROWN BUILDUP PLUS	295.00	1	6	7	295.00	1,775.00	2,085.00	2390																									

PROCED NUMBER	PROCEDURE DESCRIPTION	DENTAL VALUE		NUMBER OF PROCEDURES		TOTAL DENTAL VALUE OF		PROCED NUMBER	JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																		
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2851	PIN RETENTION 3 PER TOOTH	55.00	1	0	1	55.00	0.00	55.00	2851																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																		</

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LOCAL 730 CLASS C SUMMARY - 2011																									
PROCED NUMBER	PROCEDURE DESCRIPTION	DENTAL			NUMBER OF PROCEDURES			TOTAL DENTAL VALUE OF:			PROCED NUMBER	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC		
		VALUE	MEMBER	DEF.	TOTAL	MEMBER	DEF.	TOTAL																	
0120	RECALL EXAM	45.00	17	13	38	755.90		1,346.90	0120	1	2	2	1	1	3	2	1	3	1	1	1	2	1	1	2
0140	EMERGENCY EXAM	80.00	4	3	7	320.00	240.00	560.00	0140																
0150	INITIAL EXAM	85.00	7	6	13	560.00	480.00	1,040.00	0150			3	1				1	1		1	2				
0210	FULL MOUTH X-RAY INCLUDING BITEWING	135.00	0	1	1	0.00	135.00	135.00	0210																
0220	INDIVIDUAL X-RAY (INITIAL)	31.00	14	5	19	434.00	155.00	589.00	0220																
0230	INDIVIDUAL X-RAY (IF NOT TAKEN)	30.00	2	4	6	60.00	120.00	180.00	0230	1															
0240	OCCUSAL X-RAY	33.00	0	0	0	0.00	0.00	0.00																	
0272	BITEWINGS - 2 SETS PER YEAR MAXIMUM	45.00	1	4	5	45.00	180.00	225.00	0272		2														
0274	BITEWINGS	60.00	15	10	25	1,020.00	660.00	1,780.00	0274	1	3	1	1	1	3	1	1	1		1	1	1	3	2	
0330	PANORAMIC (INSTEAD OF FULL MOUTH)	113.00	1	3	4	113.00	330.00	452.00	0330																
1110	ADULT PROPHYLAXIS	89.00	20	17	37	1,780.00	1,513.00	3,293.00	1110																
1120	CHILD'S PROPHYLAXIS - UNDER 14	71.00	2	2	3	71.00	142.00	213.00	1120	1	2	3	2	1	3	2	1	2	1	1	1	2	3	2	
1230	FLUORIDE TREATMENT - ONCE PER YEAR, UNDER 14	38.00	0	1	1	0.00	38.00	38.00	1230																
1351	SEALANTS PER QUADRANT - UNDER 14	65.00	0	4	4	0.00	260.00	260.00	1351																
1915	SPACE MAINTAINER - FIXED	485.00	0	1	1	0.00	485.00	485.00	1915																
2110	ONE SURFACE - DECIDUOUS	100.00	0	0	0	0.00	0.00	0.00	2110																
2120	TWO SURFACE - DECIDUOUS	120.00	0	0	0	0.00	0.00	0.00	2120																
2130	THREE OR MORE SURFACES - DECIDUOUS	160.00	0	0	0	0.00	0.00	0.00	2130																
2140	ONE SURFACE - PERMANENT	130.00	2	0	2	260.00	0.00	260.00	2140																
2150	TWO SURFACE - PERMANENT	155.00	0	1	1	0.00	155.00	155.00	2150				1												
2160	THREE SURFACE - PERMANENT	200.00	0	0	0	0.00	0.00	0.00	2160																
2161	FOUR OR MORE SURFACES - PERMANENT	240.00	0	0	0	0.00	0.00	0.00	2161																
2198	PIN RETENTION EACH - 3 PER TOOTH MAX.	35.00	0	0	0	0.00	0.00	0.00	2198																
2133	COMPOSITE RESIN - ONE SURFACE	155.00	1	0	1	155.00	0.00	155.00	2133	1															
2131	COMPOSITE RESIN - TWO SURFACES	185.00	0	1	1	0.00	185.00	185.00	2131																
2132	COMPOSITE RESIN - THREE SURFACES	201.00	0	0	0	0.00	0.00	0.00	2132																
2135	COMPOSITE RESIN FOUR OR MORE SURFACES	255.00	2	1	3	530.00	265.00	795.00	2135																
2136	RESIN - ONE SURFACE POSTERIOR	94.00	0	0	0	0.00	0.00	0.00	2136																
2136	RESIN - TWO SURFACE POSTERIOR	130.00	0	0	0	0.00	0.00	0.00	2136																
2137	RESIN - THREE OR MORE SURFACES	160.00	0	0	0	0.00	0.00	0.00	2137																
2191	RESIN - ONE SURFACE POSTERIOR	169.00	2	3	5	325.00	480.00	805.00	2191				2	2	1										
2192	RESIN - TWO SURFACE POSTERIOR	197.00	2	4	6	394.00	788.00	1,182.00	2192						2										
2193	RESIN - THREE SURFACE POSTERIOR	212.00	3	1	4	726.00	242.00	968.00	2193	2															
2194	RESIN - FOUR OR MORE SURFACE POSTERIOR	262.00	0	0	0	0.00	0.00	0.00	2194																
2193	RECENT CROWN	120.00	0	1	1	0.00	120.00	120.00	2630																
2193	PREFAB STAINLESS STEEL CROWN	250.00	0	0	0	0.00	0.00	0.00	2630																
2191	PREFAB RESIN CROWN	269.00	0	0	0	0.00	0.00	0.00	2632																
2191	SEDATIVE FILING	100.00	0	1	1	0.00	100.00	100.00	2640																
2190	CROWN BUILDUP PINS	285.00	1	0	1	285.00	0.00	285.00	2690																

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